



Rate Design & Pricing

Small-Water-Systems Finance Series – Part 2
January 20, 2021 — 3:00–4:00 PM ET

Rates are the primary way that most drinking water utilities generate revenue. Once water utilities have calculated their financial needs for this year and beyond, they are faced with a number of policy decisions on how best to structure rates to meet that financial need. This webinar will use real life examples from water utilities to describe these policy decisions. How can we translate our financial needs into prices? How should costs be divided between the base charge and the usage charge? Should residential customers be charged differently from commercial customers? The webinar will also discuss how to communicate necessary rate changes to the public.

Registration*

Fee: No cost to attend

Register at <http://ctt.nonprofitsoapbox.com/2021gleic-rates-0120>

Questions? E-mail ctt@mtu.edu

Live encore of Part 1 will be offered on February 17, 2021. For more information and to register, view the flyer [here](#).

This webinar is presented by the Great Lakes Environmental Infrastructure Center (GLEIC), the Environmental Finance Center (EFC) for EPA Region 5.

**Required for fulfillment of continuing education. The Center for Technology & Training's continuing education policy is available at <http://ctt.mtu.edu/ContinuingEducation>.*

Presenters

Glenn Barnes is director of Water Finance Assistance. He provides educational programs and technical assistance to drinking water utilities across the country on finance and management topics. In particular, Barnes' work focuses on financial planning, rate setting, water affordability, workforce planning, and data driven decision making for small utilities, tribal utilities, and non-community water systems. Barnes holds a Bachelor of Arts in English Literature and a Master of Public Administration.

